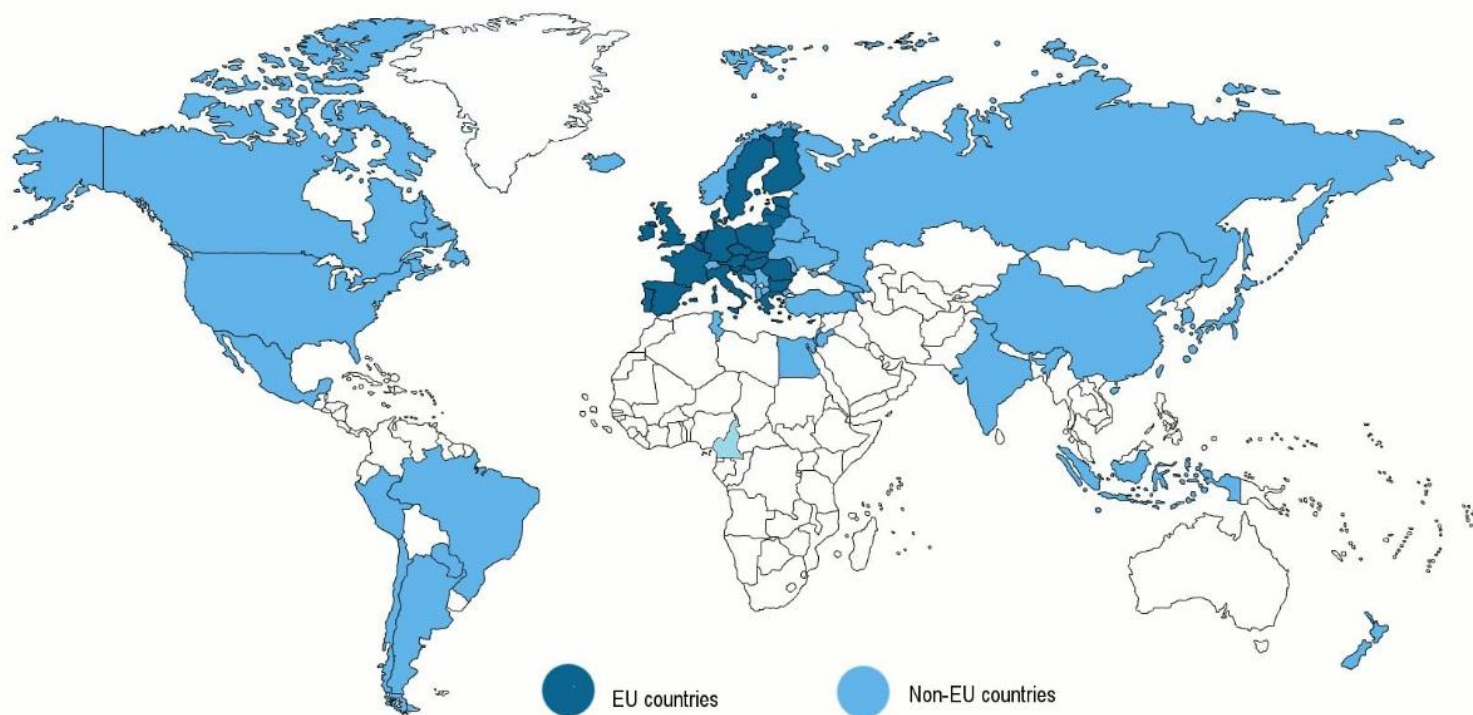




L'Europa alla portata della vostra impresa

Stefania De Santi - Enterprise Europe Network

Un network internazionale supportato dalla Commissione Europea



Il più grande network mondiale a supporto delle PMI con ambizioni internazionali network for SMEs with international ambitions

2,669,129
PMI

In 10 anni, 2,6 milioni di PMI
hanno beneficiato dei servizi del
Network

- **Target:** imprese in particolare PMI con forte orientamento alla crescita, innovazione e internazionalizzazione, associazioni di categoria, distretti, centri di ricerca, aziende di consulenza, professionisti, istituzioni regionali/locali



- Enterprise Europe Network offre una vasta gamma di servizi per le PMI europee, con soluzioni personalizzate
- Applicazione del concetto “**one-stop shop**”/“**no wrong door**”:

Unioncamere del Veneto (Coordinatore)



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Camera di Commercio Pordenone Udine

ConCentro Azienda Speciale - CCIAA Pordenone

Trentino Sviluppo

Veneto Innovazione

AREA Science Park di Trieste

IPSE – Istituto per la Promozione Economica

NOI s.p.a. – Alto Adige

CNR

SERVIZI MESSI A DISPOSIZIONE GRATUITAMENTE DALLA RETE EEN

**Informare e
fornire assistenza
sulla legislazione,
il Mercato Unico,
le norme e le
politiche dell'UE**

**Missioni
imprenditoriali ed
eventi di
brokerage in
occasione di
grandi fiere o
eventi
internazionali**

**Ricerca
attraverso la
Piattaforma
Partnership
Opportunity
Database (POD)**

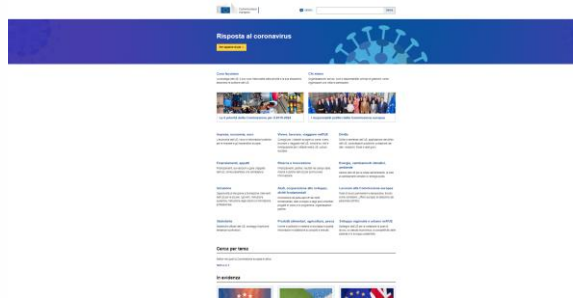
**Servizi a sostegno
dell'innovazione e
del trasferimento
tecnologico**

**Facilitare la
conoscenza e la
partecipazione
delle PMI ai bandi
Europei**

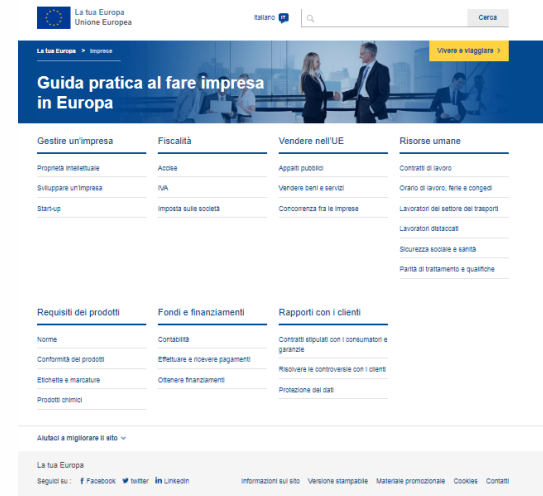
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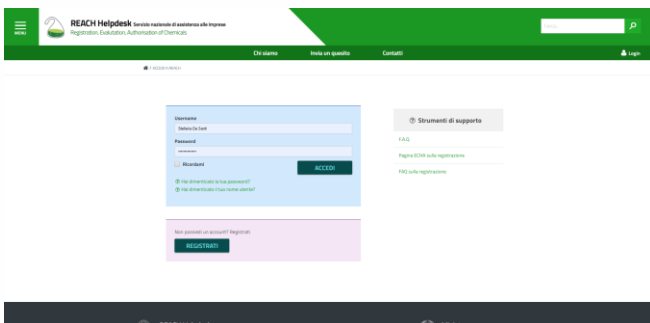
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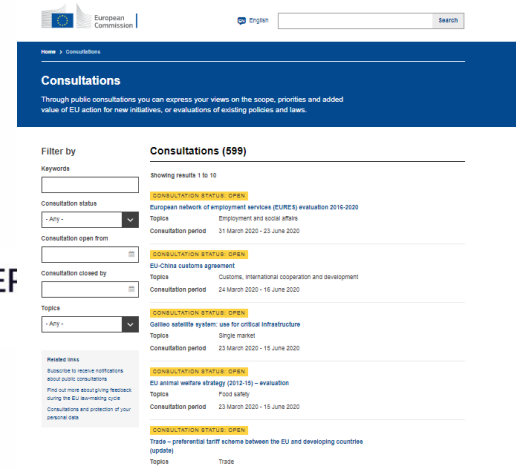
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**Ricerca
attraverso la
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Partnership
Opportunity
Database (POD)**

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Helping companies innovate and grow internationally



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Search EU country

OR

Search non-EU country



Find an international partner

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SEARCH CURRENT OPPORTUNITIES

Find a partner abroad for your business

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3. We put interested partners in touch

Search by keyword, e.g. plastic, food

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RESET

Filter

I'm looking for a partner ...

- ☐ To buy from (business offer) **6120**
- ☐ With tech/expertise that I need (technology offer) **1703**
- ☐ To sell to (business request) **693**
- ☐ That needs my tech/expertise (technology request) **288**
- ☐ To collaborate with/co-develop with (research and development) **90**

Country of origin

- ☐ EU **6483**
- ☐ NON-EU **2398**

- ☐ POLAND **751**
- ☐ UNITED KINGDOM **699**
- ☐ SPAIN **634**
- ☐ GERMANY **630**
- ☐ ITALY **602**
- ☐ ROMANIA **476**
- ☐ FRANCE **422**
- ☐ UKRAINE **377**



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Sort by : [Deadline](#)

8894 opportunities found

French cluster offering services agreement collaboration to Japanese digital and creative industry organisations and their members interested in the French and European market opportunities

A French digital cluster offers to collaborate with Japanese organisations - clusters, incubators or R&D institutions - helping them and their me... [See more](#)

FRANCE | 2 years ago | expires in 0 sec

Italian company specialized in quality food and niche products is looking for distributors or agents

Italian company specialized in high quality food products selected in Italy and all over the world is looking for distributors or agents. The products... [See more](#)

ITALY | 1 year ago | expires in 0 sec

Czech based company specialized in development and distribution of all-in-one digital photography software seeks distribution services agreements.

Czech photo software development SME offers a software tool for managing and editing of digital pictures and cloud storage service offering unlimited ... [See more](#)

CZECHIA | 1 year ago | expires in 0 sec

French mechanic paddle shifter system for karts manufacturer looking for distributors or commercial agents

A French manufacturer of mechanic paddle shifter system for karts is looking for distributors or commercial agents abroad. The company has developed... [See more](#)

8.894 profili di cooperazione

6.120 business offers

693 business requests

1.703 technology offers

288 technology requests

90 research development

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I'm looking for a partner ...

- | | |
|-----------------------------------------------------------------------------|-----|
| <input type="checkbox"/> To buy from (business offer) | 502 |
| <input type="checkbox"/> To sell to (business request) | 46 |
| <input type="checkbox"/> With tech/expertise that I need (technology offer) | 37 |
| <input type="checkbox"/> That needs my tech/expertise (technology request) | 4 |

Country of origin

- | | |
|---------------------------------|-----|
| <input type="checkbox"/> EU | 446 |
| <input type="checkbox"/> NON-EU | 142 |

- | | |
|-----------------------------------------|-----|
| <input type="checkbox"/> POLAND | 94 |
| <input type="checkbox"/> ITALY | 52 |
| <input type="checkbox"/> ROMANIA | 45 |
| <input type="checkbox"/> UKRAINE | 45 |
| <input type="checkbox"/> TURKEY | 29 |
| <input type="checkbox"/> FRANCE | 27 |
| <input type="checkbox"/> GERMANY | 27 |
| <input type="checkbox"/> UNITED KINGDOM | 26 |
| <input type="checkbox"/> ... | ... |



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Sort by : [Deadline](#) ^

589 opportunities found

Polish company renovating and restoring historical windows and doors seeks commercial partners.

Polish carpentry workshop dealing mainly with renovation and restoration of historical windows and doors is interested in services agreement, seeks ag... [See more](#)

POLAND | 1 year ago | expires in 0 sec

French upcycling company looking for distributors such as sustainable furniture outlets

A French company which collects & recycles all kinds of waste from industrial companies located in South-West France is looking for distributors s... [See more](#)

FRANCE | 1 year ago | expires in 0 sec

French manufacturer of innovative therapy and wellness chair is looking for distributors in Europe

French manufacturer of innovative therapy and wellness chair is looking for distributors in Europe. The therapy chair increases performance of pulmona... [See more](#)

FRANCE | 1 year ago | expires in 0 sec

German carpenter seeks partner for manufacturing agreement for exclusive built-in furniture

Caso 1

azienda settore mobili

589 profili di cooperazione

French designer of interior decoration objects seeks craftsmen for manufacturing agreements

Country of origin:



FRANCE

Opportunity:

BRFR20180103001

Published 23/01/2018

Last update 31/01/2018

Expiration date 31/01/2019

Keywords

Other Consumer Related (not elsewhere classified)

Retail sale of furniture, lighting equipment and other household articles in specialised stores

[EXPRESS YOUR INTEREST](#)

Summary

French designer of home decoration items made in an artisanal way seeks craftsmen for some of her creations. The products are intended for both private individuals and professionals such as restaurants, decoration shops, interior designers and will be sold in stores and via an e-commerce site. The craftsmen sought must be specialized: - either in basketry to manufacture lampshades, - or in art of dinnerware to make plates, bowls and salad bowls. Manufacturing agreements will be signed.

Description

Since 2010 this French designer has been working with a designer of custom-made furniture combining wood and metal (tables, frames, TV furniture...) and they sell their products in a 150m² workshop located in Marseille. Over the years she has created some decorative items, in addition to furniture, and sold them in this same workshop. As her products have been very successful, she has decided to broaden her product range and create an e-commerce site that will be operational soon.

The aim is to sell them to private individuals as well as to professionals such as interior designers, restaurants, decoration stores...

All the products must be handmade, of good quality and manufactured in an eco-responsible way.

She has already identified French or European manufacturers and craftsmen with whom she already works, and is now looking for craftsmen for two specific needs.

First of all, basketry specialists able to manufacture lampshades according to well-defined specifications. You will find attached photos to have an idea of the style.

But also craftsmen specialized in the dinnerware to make ceramic and stoneware plates, bowls and dishes. See also the models on the attached pictures.

The first orders will be for small quantities but the idea is to develop this activity, to perpetuate the partnership and to have new models manufactured.

An agreement of manufacturing will be signed between the partners.

Technical Specification or Expertise Sought

For lampshades: the company is looking for one or more craftsmen working in basketry to make lampshades. The craftsmen will have to work wicker, bamboo or any other's natural materials. Models, shapes, colors and sizes are very variable, the company will propose well-defined specifications for each order. For dinnerware: the company wishes to have one or more craftsmen specialized in ceramics and stoneware to manufacture plates, bowls and salad bowls. For these products too, the colors may be bright or pastel, with or without motifs, of different sizes. The edges should not be sharp, the products should not contain fingerprints or air bubbles and should be stamped with the company logo. The product should comply with the EU regulations concerning food contact materials. For all products, craftsmen will have to offer a very solid packaging.

Stage of development

Already on the market

Partner sought

The company wants to sign manufacturing agreements with craftsmen able to manufacture high quality products according to precise specifications. The partners are expected to have ethical and responsible practices, and to be passionate about craftwork. For all products craftsmen will have to offer a very solid and reliable packaging for transport.

Type and size

SME <10

Polish manufacturer of garden furniture and household accessories is seeking distributors.

Country of origin:



Opportunity:

BOPL20171004002

Published 04/10/2017

Last update 20/10/2017

Expiration date 20/10/2018

Keywords

Home furnishing and housewares

Housewares

Furnishing and Furniture

Other consumer products

Textiles (synthetic and natural)

Manufacture of made-up textile articles, except apparel

Manufacture of other furniture

Other manufacturing n.e.c.

Wholesale of china and glassware and cleaning materials

Wholesale of other household goods

EXPRESS YOUR INTEREST

Summary

A Polish manufacturer and distributor of garden and camping furniture, home textiles and household accessories is currently seeking distribution opportunities.

Description

Polish company manufacturing mainly garden and camping furniture, variety of cushions and other household accessories would like to expand its sales through new distribution channels. The company owns two production factories with 20 000 square meters in total. Moreover, they have 8 logistic centres around Poland and in Hungary.

Apart from production activity, the company also owns a chain of retail stores and sells not only their own products but also household goods of various brands, such as: kitchen & dining equipment incl. tableware, cutlery, decorations, baking and cooking accessories. Moreover, an extensive list of products also includes: bathroom accessories, garden umbrellas and planters, inflated swimming pools for children, outdoor games and accessories for pets.

They already distribute their products around Europe but are open for new contacts, especially outside EU.

Advantages & innovations

The company is one of the largest manufacturer and distributor in Poland and Central Europe. As for manufacturing, they specialize in garden and camping furniture but are also known for their garden swings. Apart from that, they are one of the leading producers in Europe of outdoor cushions for all types of garden furniture. They can manufacture bespoke cushions, as they have a wide selection of materials and patterns. Recently the company has launched a production line for steel chairs and natural stone tables – both very stylish and durable, perfect for all year round outdoor use.

Partner sought

A potential distributor should have experience with outdoor products and household accessories. An established chain of contacts with retailers, markets, web-shops and wholesalers would be an advantage.

Type and size

SME 11-50, SME <10, SME 51-250



Small side-rail bed table especially for nursing beds

Country of origin:



GERMANY

Opportunity:

TODE20160914002

Published 14/09/2016

Last update 26/04/2018

Expiration date 23/10/2018

Keywords

Moulding, injection moulding, sintering
Plastics, Polymers
Biobased materials
Care, Hygiene, Beauty
Medical Furniture
Handicap aids
Other medical/health related (not elsewhere classified)
Non-homogeneous
Injections/extrusions
Fibre-reinforced (plastic) composites
Office furniture and other professional furnishings
Manufacture of other plastic products
Specialised design activities
Residential care activities for the elderly and disabled

EXPRESS YOUR INTEREST

Summary

A German private inventor offers a new kind of bed table for use in hospitals, nursing homes and home care. It is meant to be produced injection moulded from any material that can be disinfected. Compared to conventional products, the newly developed side-rail bed table always remains within the reach of the bedridden person without hindering. A prototype for demonstration is available. He is looking for partners interested in becoming a licensee in order to produce and distribute his invention.

Description

A German private inventor, who is a graduate in mechanical engineering with a long experience in the field of design and manufacturing, developed a new kind of side-rail bed table that combines easy handling and usage, safety and convenience.

The bed table is designed as a small foldable table, which can be hooked onto either the left or right side-rail of a bed. Its tabletop can be placed either above the mattress side (see photo 1) or when turned 180° above the floor (see photo 2).

Since the thickness of the side-rails in most nursing beds varies between 20mm to 60mm, the engaging claw of the table fits to the thickness of nearly all side-rails thanks to its special design. For use, the table simply has to be hooked. If a safer fixing is required, an optional fastening belt can be attached.

Furthermore, an optional bottle and/or glass holder is provided to be plugged onto an edge of the table top. When not in use the table can be folded flat while remaining attached by the belt to the lowered side-rail (see photo 3).

The inventor is offering a license agreement to partners interested in starting a mass production of his invention to enter international markets.

Advantages & innovations

Conventional designs within this price range are bed trays, which have to be put above the patient's lap and must be removed when not in use. Usually they are also much bigger and require more space, which is not available in every bedroom. The newly developed product always stays in a solid position and can remain within the reach of the bedridden person all the time without hindering. Since the construction is very simple, the invention is easy to handle, and it fits to almost every hospital or nursing bed. It is useful for multiple storage purposes and can be produced at a rather low unit cost.

Stage of development

Prototype available for demonstration

Partner sought

The inventor is looking for an industrial partner who has a commercial interest in manufacturing and marketing the product and is likely to obtain a license. The ideal partner comes from the healthcare supplies industry. The role of the partner will be: - production of the product - distribution of the product The inventor is willing to sell the exclusive rights to the partner.

Type and size

SME 11-50, SME <10,251-500, SME 51-250, >500



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Russian logging company is looking for woodworking machines

Country of origin:

 RUSSIA

Opportunity:

BRRU20171207002

Published 07/12/2017

Last update 05/12/2018

Expiration date 10/06/2019

Keywords

Machining (turning, drilling, moulding, planing, cutting)
Manufacturing
Manufacture of wood and of products of wood and cork, except furniture;
Manufacture of articles of straw and plaiting materials

[EXPRESS YOUR INTEREST](#)

Summary

The Russian company, specializing in the production of various types of sawn timber, is looking for partners abroad to purchase any type of the multifunctional woodworking machine under the manufacturing agreement.

Description

The Russian company from Veliky Novgorod, which has been operating since 1992, specializes in the production of several kinds of sawn timber: dry, planed, with natural moisture. The width of the sawn timber is more than 6 mm. The company also produces untreated railway and tram sleepers made of wood.

The company is looking for partners among SMEs, large companies and factories for the conclusion of the manufacturing agreement. The purpose of the cooperation is the acquisition of a multifunctional woodworking machine for increasing production. As a result of this cooperation, the company sees an increase in profits and production on its part, an increase in profits from the partner.

Technical Specification or Expertise Sought

The woodworking machine must have the following functional characteristics: 1. Planing 2. Sawing 3. Milling 4. Drilling 5. Gaining 6. Thickening The company considers any offer. Only one requirement - the production should be certified in Russia.

Partner sought

Type of partner: SMEs, large companies, manufacturing plants Sphere of activity: mechanical engineering The role of partners: manufacture the multifunctional woodworking machine

Type and size

SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

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You are interested in the opportunity **Russian logging company is looking for woodworking machines**.

If you already have an account with the Enterprise Europe Network, select **I already have an account**. From here, you can login and get in touch about this opportunity.

If you do not yet have an account, select **Create an account**. We will send an activation link to your email address. If you do not receive this email, please check your spam folder.

As soon as you activate your account, you will be directed back to this page to create your expression of interest.

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Express your interest

You are about to express your interest in the profile **Russian logging company is looking for woodworking machines**.

Please answer the questions below and click **Submit**. You will then be contacted by someone from Enterprise Europe Network.

All fields marked with an asterisk (*) are mandatory.

Standard questions

What kind of cooperation are you looking for? *

600 characters left

Please indicate what you can offer to other organisations/companies to help them further their activities and/or what you would like to gain in order to further your organisation/company activity. (Max. 600 characters)

Which information is missing or unclear? *

600 characters left

Please provide detailed information about what is missing or unclear from the profile that you would like to make an expression of interest for. You will receive much faster feedback and improved your chances of securing an agreement with the more information that you provide. (Max. 600 characters)

Some facts about your company *

Please include any supporting information about your company. Include information such as: Type of your organisation, year founded, size and if you are already engaged in cross border agreements. (Max. 600 characters)

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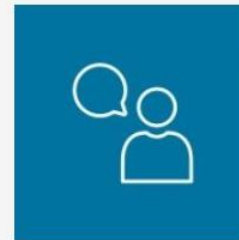
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SEARCH CURRENT OPPORTUNITIES

B2B 1/3

Organizzazione di incontri di affari tra aziende con lo scopo di trovare partner all'estero.

Lo scopo di tali incontri è di trovare il giusto partner all'estero per:

- accordi di produzione o distribuzione del prodotto
- accesso a nuovi mercati
- cercare nuove tecnologie per innovare il proprio prodotto

B2B 2/3

- Sito internet dedicato
- Gratuito o a pagamento
- Lingua di lavoro
- Scadenza
- Partecipanti: aziende, istituzioni e centri di ricerca (università, start up) anche per trovare partner per progetti europei

B2B 3/3

- Profilarsi presentando la propria azienda, il proprio prodotto o servizio e delineando il tipo di partner cercato (Marketplace)
- Prenotare gli incontri bilaterali
- Agenda personalizzata
- Questionario feedback

Events

Participating in an Enterprise Europe Network event could be your first step towards international business opportunities.

The Network organises different types of business-oriented events:

- Brokerage events ?
- Trade missions ?
- Conferences and workshops ?

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Date

- ☐ Next 12 months
- ☐ All future events
- ☐ Past 12 months
- ☐ All past events

Type

- ☐ Brokerage Event 386
- ☐ Company Mission 150
- ☐ Conference/Seminar/Information Day 36
- ☐ Workshop 21
- ☐ Training 15
- ☐ Fair/Exhibition 12
- ☐ Sector Group Meeting 1

Country

- ☐ GERMANY 68
- ☐ FRANCE 63
- ☐ SPAIN 41
- ☐ BELGIUM 36



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01
Jun

United States , New York, NY 10001

Outgoing Lithuanian company mission to US

With support of Lithuanian Innovation Centre and the European-American Business Organization, a multi-sector delegation of Lithuanian companies...

[See more](#)

04
Jun

USA, Boston 02210

PitchFest at BIO International Convention, Boston, MA

Are you planning to attend the International BIO International Convention, June 4-7 in Boston, MA? EEN Bio Chem Tech Group representatives ...

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04
Jun

Taiwan, Taipei

2018 European Innovation Week

The European Innovation Week is a joint initiative of the European Commission, including DG GROWTH, DG CONNECT and DG RTD, in collaboration ...

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04
Jun

Belgium, Louvain-la-Neuve

Institutional Mission from Paraná to Wallonia Export Days

The Federation of Industries of the State of Paraná (Fiep), in partnership with the Itaipu Technology Park, both institutions from Paraná ...

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French cluster offering services, agreements

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79 events found

Croatia, Valpovo



AgroOrganic 2019 - Agrofood-business company mission, possibilities for cooperation



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Market Access Database

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- FTA: Free Trade Agreement

Export from EU



- Tariffs and Rules of Origin
- Procedures and Formalities
- Statistics
- Trade Barriers
- SPS: Sanitary and Phytosanitary Issues
- Services for SME

Import into the EU

- EU Tariffs
- Other Resources




een.ec.e



Exporting from the EU - what you need to know

The Market Access Database (MADB) gives information to companies exporting from the EU about import conditions in third country markets:



Brexit

The European Commission has included in its Market Access Database detailed information on rules adopted by UK authorities that would apply on UK imports from the EU in the event of a no-deal Brexit.

How does this help you? / Which information can you get there?

- [Duties & taxes](#) on imports of products into specific countries
- [Procedures & documents](#) required for customs clearance in the partner country
- [Statistics](#) on trade flows in goods between EU and non-EU countries
- [Trade barriers](#) affecting your exports
- [Food safety/animal health/plant health measures](#)
- [Preferential agreements & rules of origin](#)
- [Services for SMEs](#)
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European
Commission

TRADE

Market Access Database

European Commission > Trade > Market Access database > Procedures and Formalities

Home

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Procedures and Formalities

Search results

- Country: **Argentina**
- Product Code: **5300**

[New Search](#)

Other information of this product code

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Country overview

[Changes \(data updated on 4 March 2019\)](#)

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General requirements

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[Declaration of Customs Value](#)

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[Certificate of Non-Preferential Origin](#)

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Specific requirements

No Specific requirements for this product code.



European
Commission

TRADE

Market Access Database

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Agreement

Export from EU

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Formalities

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SPS: Sanitary and
Phytosanitary Issues

Services for SME

Import into the EU

EU Tariffs

Other Resources



Statistics

This section provides an overview of **trade flows in goods between EU and non-EU countries** for a specific product.

For more detailed trade statistics (monthly statistics, aggregate data, etc.) use the Commission's [Comext](#) database.

Select EU Member State: Select a partner country:

Select product code: [Browse](#)

Optional. Up to eight digits [CN](#) code.

Select year(s)



☒ 2018 ☐ 2017 ☐ 2016 ☐ 2015 ☐ 2014 ☐ 2013 ☐ 2012

☐ 2011 ☐ 2010 ☐ 2009 ☐ 2008 ☐ 2007 ☐ 2006 ☐ 2005

[Search](#)

Indicators	Import Value to the EU/MS (EURO)	Import Qty to the EU/MS (Kg)	Export Value from the EU/MS (EURO)	Export Qty from the EU/MS (Kg)
Partner(s)	Argentina	Argentina	Argentina	Argentina
Years	2018	2018	2018	2018
Reporters				
Austria	37,237,205	5,102,000	138,238,870	38,059,000
Belgium	543,554,009	804,646,000	522,752,230	299,581,000
Bulgaria	61,340,738	63,966,000	6,914,238	885,000
Croatia	6,972,065	3,593,000	12,754,434	1,065,000
Cyprus	34,947,916	79,777,000	39,222	2,000
Czech Republic	49,384,501	11,351,000	58,738,139	10,577,000
Denmark	200,736,620	535,964,000	275,349,581	28,933,000
Estonia	1,282,552	590,000	36,033,774	60,907,000


Market Access Database <https://madb.europa.eu/madb/>


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Barrier details

Title	 (*) Export duties																		
Reported date	19 Jan 2010																		
Last update / check	20 Mar 2019																		
Barrier id	11381																		
Sector	Textiles and Leather																		
Measure	Export Taxes																		
Country	Argentina																		
Description	<p>Until 2015 export taxes were horizontally applied on exports of all goods. Between December 2015 and 2016, the present government, eliminated them for most products. However, export duties remained in place for soy, biodiesel, raw hides and skins, cork, paper for recycling, ferrous waste and scrap, some mineral fuels and oils and works of art.</p> <p>In September 2018, in the midst of a financial crisis and due to increased fiscal needs, a horizontal export tax of 12% was reinstated until end 2020. This rate is additional to already applicable export taxes and will be subject to the following limits:</p> <ul style="list-style-type: none"> A limit of 3 Argentine Pesos (AR\$) per exported US dollar, for tariff lines listed in Annex I of Decree 793/2018 – which in general includes goods with higher added value. A limit of 4 AR\$ per exported US dollar for tariff lines not listed in Annex I of the Decree. In practice, this value applies mostly to primary goods and goods of lower added value. <p>A similar, temporary tax was also announced to be applied on services as from January 2019, but the corresponding regulation has not been adopted yet.</p> <p>The above-described "new" export tax of 12% with a maximum of 3 AR\$ 3 or 4 AR\$ per USD is additional to existing export taxes that had not been eliminated since 2015. In September 2018, such "base" export taxes were the following:</p> <table> <thead> <tr> <th>Description</th> <th>Tariff lines</th> <th>Applicable tax (%)</th> </tr> </thead> <tbody> <tr> <td colspan="3">Soy (except if organic)</td> </tr> <tr> <td>- Beans</td> <td>1201.90.00</td> <td>18</td> </tr> <tr> <td>- Flour</td> <td>1208.10.00</td> <td>18</td> </tr> <tr> <td>- Oil</td> <td>1507.10.00 1507.90.90 1507.90.19</td> <td>18</td> </tr> <tr> <td></td> <td>1507.90.11</td> <td>10</td> </tr> </tbody> </table>	Description	Tariff lines	Applicable tax (%)	Soy (except if organic)			- Beans	1201.90.00	18	- Flour	1208.10.00	18	- Oil	1507.10.00 1507.90.90 1507.90.19	18		1507.90.11	10
Description	Tariff lines	Applicable tax (%)																	
Soy (except if organic)																			
- Beans	1201.90.00	18																	
- Flour	1208.10.00	18																	
- Oil	1507.10.00 1507.90.90 1507.90.19	18																	
	1507.90.11	10																	

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Ph: +39 040 375 5337
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Tuesday, 07 April 2020

MORE Credit Rating

key

Nome società
Identificativo
ID nazionali

Paese
Codice CAP e città e indirizzo

Forma legale
Bilancio
Data di registrazione
Settore NACE 2
Quotata
Stato
Esposizione consigliata
Eventi negativi

Joint stock company - AS
Non consolidato
06/02/1991
23.70 - taglio, modellatura e finitura di pietre
Attiva
83,000 €
Non present

	31/12/2018	31/12/2017	31/12/2016
Fatturato (k€)	6,497	6,327	6,143
Rating	BB	BB	BB
Probabilità di default	2.49%	1.18%	1.22%
Confidence	100%	100%	100%
Indicatori di solvibilità			
Leverage ratio	1.67	1.06	0.79
Financial Leverage	1.04	0.72	0.61
Totale attività/totale debiti	1.60	1.94	2.26
Indicatori di liquidità			
Current Ratio	1.80	2.19	2.59
Quick Ratio	0.40	0.64	0.86
Qualità del Ciclo Monetario	365.00	286.00	323.00
Indicatori di redditività			
Return on investment ROI (%)	11.83	2.14	5.26
Return on equity ROE (%)	4.95	3.08	7.37
Ricavi vendite/totale attivo	0.40	0.40	0.36
Risultato lordo industriale/fatturato	0.39	0.22	0.13
Indicatori di copertura interessi			
Copertura interessi col MON	1.02	23.56	2.44

Analisi ed evoluzione dell'equilibrio finanziario

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Analisi di settore

	Azienda	Sane	Equilibrate	Vulnerabili	Rischiose
Indicatori di solvibilità					
Leverage ratio	1.67	0.43	1.21	2.71	2.20
Financial Leverage	1.04	0.11	0.61	1.73	6.44
Totale attività/totale debiti	1.60	3.34	1.82	1.31	1.01
Indicatori di liquidità					
Current Ratio	1.80	2.39	1.45	1.12	0.59
Quick Ratio	0.40	1.88	1.05	0.75	0.35
Qualità del Ciclo Monetario	365.00	-8.50	-3.00	9.00	10.00
Indicatori di redditività					
Return on investment ROI (%)	11.83	12.32	6.68	1.71	-5.58
Return on equity ROE (%)	4.95	13.83	8.43	0.00	-49.10
Ricavi vendite/totale attivo	0.40	1.04	0.92	0.85	0.86
Risultato lordo industriale/fatturato	0.39	0.33	0.26	0.22	0.16
Indicatori di copertura interessi					
Copertura interessi col MON	1.02	106.80	6.45	0.81	-2.40
Ciclo Monetario (giorni)					
Giorni magazzino (DIO)	410	38	43	55	58
Giorni crediti (DSO)	57	61	65	71	51
Giorni debiti (DPO)	90	31	41	58	63
Ciclo monetario (DIO + DSO - DPO)	377	71	72	83	78
Numero aziende analizzate	-	616	1,259	599	124
Rating (Media)	BB	A	BBB	B	CC



Il settore è stato scelto seguendo il seguente criterio:
aziende appartenenti al settore NACE 2.23 con dati bilancio relativi all'anno 2018.

**Servizi a sostegno
dell'innovazione e
del trasferimento
tecnologico**

Servizio Key Account Manager per le aziende beneficiarie di SME Instrument, FET
OPEN, Fast Track

- Servizio EIMC - Enhancing the Innovation Management Capacity of SMEs: attività di audit e di consulenza per le Piccole e Medie Imprese il cui scopo è quello di ottenere:
 - un quadro dei propri processi aziendali di gestione dell'innovazione, confrontato con gli standard di un campione di aziende europee (benchmarking);
 - un piano d'azione personalizzato per il miglioramento delle performance;
 - eventuale assistenza al management aziendale da parte di esperti EEN finalizzata alla implementazione delle azioni di miglioramento.

Servizi a sostegno dell'innovazione e del trasferimento tecnologico



Innovation Health Check

Benchmarking of the Innovation Process

Ragione sociale: [REDACTED]
Data dell'analisi: [REDACTED]
Produzione/Service: [REDACTED]
Facilitatore: [REDACTED]
Paese: [REDACTED]
Codice NACE: 2013
Descrizione NACE: Operation of dairies and cheese making
Rif. Benchmark: [REDACTED]



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IHC Version:

6
23/07/2018
S40 Data Set

Contenuti:

Executive Summary

Introduzione

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Page 1

Posizionamento Complessivo

Questo grafico mostra il rendimento dell'azienda rispetto al gruppo di confronto del database in ognuno dei sei segmenti dell'innovazione. La posizione dell'azienda è rappresentata dalla linea "blu", la posizione delle imprese "forti" del database è verde, quella "media" è arancione e la "debole" è rossa. Questo grafico mette in evidenza i segmenti dove è necessario focalizzarsi per apportare miglioramenti.

Grafico 1: Mostra la Posizione Complessiva dell'Impresa confrontata col database

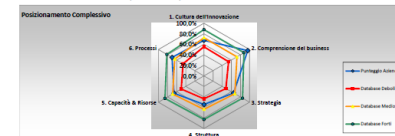


Tabella 1:

Questa tabella mostra i risultati complessivi dell'impresa nelle pratiche e nelle performance confrontati con il posizionamento debole, medio e forte delle aziende del database. Analizzando, mostra il punteggio complessivo dell'impresa nei singoli segmenti dell'innovazione.

Risultati	Punteggio Azienda	Database Debole	Database Medio	Database Forte
Pratica Innovativa Complessiva	67,7%	50,0%	68,0%	85,4%
Performance Innovativa Complessiva	61,5%	47,0%	66,5%	83,4%
Segmento 1: Cultura dell'Innovazione	67,7%	55,3%	72,4%	87,8%
2. Comprensione del business	60,0%	53,0%	72,3%	87,8%
3. Strategia	65,0%	48,2%	67,8%	84,7%
Pratica Business Innovativa	72,3%	53,4%	73,8%	87,7%
Performance Business Innovativa	67,5%	55,7%	69,0%	85,1%
Segmento 4: Struttura	64,3%	43,5%	63,5%	82,7%
5. Capacità & Risorse	65,7%	48,8%	68,0%	85,5%
6. Processi	70,0%	45,0%	64,0%	81,4%
Pratica Ambiente Innovativo	61,5%	47,0%	65,9%	83,0%
Performance Ambiente Innovativo	72,0%	45,4%	65,5%	80,7%

DB Debole: Punteggio medio nei punteggi superiori / 1° quartile nel database

DB Medio: Punteggio medio nei punteggi medi nel database

DB Forte: Punteggio medio nei punteggi inferiori / 4° quartile nel database

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3. selezione di linee di finanziamento
4. pubblicazione di newsletter e focus di approfondimento sui finanziamenti
5. organizzazione di seminari di approfondimento

Stefania De Santi – Unioncamere del Veneto

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